

Bookmark File How To Sell Antiques And Collectibles On EBay And Make A Fortune Pdf File Free

How to Sell Antiques and Collectibles on eBay... And Make a Fortune! Sick Mick's Guide to Selling Antiques & Collectibles *Buying & Selling Antiques & Collectibl* The ABCs of Collecting Online 2 The Ultimate Guide to Antiques Selling Antiques, Then, Now and the Future Antiques on the Cheap World Shopping Guide Buying and Selling Antiques How to Deal in Antiques *Buying & Selling Antiques and Collectibles on EBay* How to Sell Your Collectibles, Antiques, and Crafts at a Profit What is it Worth? How to Buy & Sell Antiques at a Profit *Kovels' Guide to Selling Your Antiques and Collectibles* *The Unofficial Guide to Making Money on eBay* How to Start a Home-based Antiques Business Kovel's Guide to Selling, Buying, and Fixing Your Antiques and Collectibles How To Deal In Antiques, 5th Edition *31 Steps to Your Millions with Antiques and Collectibles* How to Buy Antiques at Bargain Prices! Buying and Selling Antiques The Art of Buying & Selling at Flea Markets How to by and Sell Antiques at a Profit *Antiquing For Dummies* *How to Buy and Sell Antiques* Trash to Cash With Lynn Dralle (We Buy Junque) We Sell Antiques I Buy Junk. I Sell Antiques! Estate Liquidation Ins & Outs How to Buy and Sell Antiques How to Get Stuff* to Sell Online Selling in an Antique Mall: a Beginner's Guide How to Recognize and Refinish Antiques *Picker's Bible* *Kovels' Yellow Pages* The Business of Antiques EBay Shipping Made Easy, DVD The Common Man's Guide to Uncommon Riches The Unofficial Guide to Collecting Antiques

Explains how to sell a valuable collection or a common collectible, with information on appraising and advice on selling more than seventy-five specific categories of collectibles. If you love antiques or collectibles and aren't Internet savvy, this book will be the best investment you ever make. No matter what you collect, you'll have access to more antiques and collectibles online than with years of searching through traditional channels. In clear, understandable, everyday English, this book leads you through the steps to becoming comfortable with buying and selling on the net. 95 black & white illustrations. Want to be an international antique dealer? Thought you'd never figure out how? This is the book that lays it all out for you. An unbelievable amount of information is contained within these pages. In this book, you will discover: How it all began and how you can use this book. The essential first step: How to find out what's on, where, and when. Antique locations and play days. Language requirements. Should you stopover or not? A final decision before you plan your itinerary. And so much more! Scroll up and click the "Buy now with 1-Click" button to get your copy now! Antique businesses fail at an alarming rate. That's because it takes more than an affinity for armoires and knowing the difference between Art Nouveau and Art Deco to survive, let alone prosper. Fortunately, veteran auctioneer and antique expert Wayne Jordan is here to show you how to make your business work. In a practical, easy-to-understand process, Jordan walks you through the essentials of creating and maintaining a flourishing antiques business in the fast-evolving world. Change is constant, and Jordan shows you how it can be less painful and more beneficial to your business. Learn how to better manage your inventory, set up an effective online marketing strategy, capture young customers, improve traffic flow and - most importantly - thrive while others flounder. In *This Antiques Business Guide*

You'll Find: Up to date 2013 tax rules. The use of social media and how it can benefit your store. Tips for arranging your store to move inventory. How to improve traffic flow and attract customers. This intelligent book covers everything and is sure to assist you in your antiques business. Get the inside scoop on every aspect of antiquing - buying, cleaning, repairing, embellishing, refinishing, restoring, and selling. You'll find expert advice for getting great deals at auctions, flea markets, and shops, and you'll learn how to spot items that can be repaired to increase their value. Advice for selling antiques at flea markets, on consignment, and in shops is included. Besides teaching you to win online auctions, how to buy and sell antiques and collectibles for top dollar, I tell you where to buy a home for under \$10,000. with little or zero down. Own your own home in under a year. Isn't that the ultimate in the Great American dreams! Too many people are getting depressed paying a thirty year mortgage on a home they will never own. Why not buy two or three, fix them up, then rent them out? Or sell them for a profit. This is real. And it doesn't cost you hundreds of dollars and/or hours enduring some stupid seminar. You owe it to yourself to get out of the rut you are in. And don't forget, I will also teach you about selling (or buying) antiques and collectibles online, in regular auctions, newspapers, etc. How much is that worth? Opportunity knocks. What are you waiting for? As long as you sincerely want to get ahead, you can. So stop playing games with your future and make it happen. What excuse will you use now? The hard-to-find information, sources, and addresses that collectors need for repairing, caring for, and finding buyers for antiques and collectibles are all in this book. To gather the information for this book, Ralph and Terry Kovel contacted more than 3,000 suppliers, clubs, auctions, services, and other industry sources around the country,

making this the most up-to-date and complete reference of its kind. Dennis Prince teams up with antique and collectible expert Lynn Dralle to provide all the information necessary to reap the huge benefits of selling antiques and collectibles on eBay. Written by an eBay Power Seller whose earnings topped \$20,000 a month, this book helps you: Research types--and eras--of antiques and collectibles Find the best merchandise Use language that gets buyers to pay the most for the seller's items Price strategically. . . and much more! Provides information on buying and selling antiques and collectibles on eBay, with tips on bidding, listing an item, and completing a sale. From yard sales to New York auction houses, learn how to buy antiques at rock-bottom prices. The author, a collector and dealer for over 35 years, shows you all the secrets of buying and selling. A complete listing of all antiques and collectibles by category, with trends and values, is included. Important tips on searching garage sales, auctions, malls, and shows are a valued feature of the book. Need an eye for your teddy bear? Searching for another soup spoon to complete Grandma's silver? Looking for someone to repair your porcelain doll? Wondering if restoring your carousel horse will lower its value? Kovel's Yellow Pages is the ultimate directory for collectors. It helps you find sources for repair, restoration, and parts, and it lists matching services, appraisers, and auction houses--all you need to help you maintain the value of your antiques and add to your enjoyment of collecting. America's antiques experts, Ralph and Terry Kovel, also give you "insider" information on how to navigate the complicated world of buying, selling, and collecting antiques. They have distilled a lifetime's worth of information to give you the last word on Where to start when you've inherited a house full of stuff How to know if you need an appraiser and where to find one When giving away an antique is more profitable than selling

it If repairing or restoring an object will lower or enhance its value How to bid in out-of-town auctions Kovels' Yellow Pages gives you firsthand information from more than 3,000 suppliers, clubs, auctions, services, and industry sources nationwide. You'll find names, addresses, telephone and fax numbers, plus e-mail and Internet addresses. There's also an extensive bibliography of price books and reference books most helpful to collectors. With this guide, you have at your fingertips the most complete and up-to-date collector's reference available anywhere. The inside scoop... for when you want more than the official line! Only a few years ago, "antiquing" seemed to be only for the wealthy. Then came the Internet, with its profusion of Web sites, bulletin boards, and online auctions. Almost overnight, "antiquing" has become a much-loved hobby of the people! But with more antiquing choices than ever before, novice and experienced collectors have been left reeling. That's why when it comes to such key questions as where to hunt, how to appraise, and when to sell your own antiques, you can't rely on advice from 101 semi-objective sources. You need one dependable, clued-in source of antiquing wisdom. You want the inside scoop. The Unofficial Guide™ to Collecting Antiques is designed to give savvy consumers like you a foolproof appraisal of everything from where to find the best prices to sizing up value and seeing through fakes. In this book you'll get unbiased recommendations that are not influenced by any company, product, or organization. The Unofficial Guide™ to Collecting Antiques is intensively inspected by The Unofficial Panel of Experts: John Coker has been dealing antiques for nearly 30 years and has been a guest appraiser on PBS's "Treasures in Your Attic"; former art history professor and museum curator James Kettlewell deals in fine arts and antiques; and Art Maier is an appraiser with William Doyle Galleries. These specialists ensure that you are armed with the

most up-to-date insider information on the subject of antique collecting and are told exactly what "the Official establishment" doesn't want you to know. Vital Information on tapping into the vast array of collecting outlets available today—from classic venues to the Internet Insider Secrets on identifying antique periods and styles Money-Saving Techniques on how to find hidden treasures amidst flea markets and second-hand stores Time-Saving Tips on mastering the world of online antiques collecting The Latest Trends in smart selling of your own antiques—from wise timing to the pros and cons of trading over selling Handy Checklists and Charts for tracking your growing collection... and finding the country's best auctions and shows visit us on-line at www.idgbooks.com "This is a fun and painless way to give yourself a firm grounding in the wide wonderful world of antiques and collectibles." Kyle Husfloen, Managing Editor, *Antique Trader Weekly* and *Antique Trader's Antiques & Collectibles Price Guide* Do you love to poke around estate sales and antique shops, but can't tell the difference between Queen Anne and Queen Victoria furniture? Do you dream of owning that old Oriental rug or Meissen figurine – but worry that the dealer might gouge you on the price? Do you own pieces you think might be valuable – but don't know where to go for a reliable appraisal? Relax. *Antiquing For Dummies* answers all your antiquing questions—and more. Whether you're a beginner or you've already gotten your feet wet, this fun, friendly guide will give you the savvy you need to cruise, schmooze, bargain for, and care for antiques with confidence. In no time you'll be able to: Tell the difference between real antiques and stuff that's just old Develop an antique hunt plan of attack Select antiques based on the 5 key points of the "RADAR Test" Discover hidden treasures at garages, estate sales, auctions, and shops Get the best deals when buying and selling antiques Decorate with antique glass and

porcelain from around the world Clean and care for your precious finds Work an auction—real-time and online Writing with humor and common sense, Ron Zoglin and Deborah Shouse demystify the highfaluting terminology of the antique world. And step-by-step they walk you through all the antiquing essential, including: Different furniture styles and periods of furniture and how to distinguish them Dovetails, nails, and other construction elements that offer clues to a piece's age Where to go for the best antique bargains – includes tips on how to bid at auctions in person or online All about antique glass, ceramics and silver Integrating antiques into your life at home and at the office Antiquing For Dummies gets you up and running with what you need to know to find, research, and negotiate prices like a pro. Know how to find the Antiques/Collectibles and Sell for Best price You might have collected lot of antique items in your past and didn't know what to do with it. Also you might have tried to sell some old stuff of yours but didn't know how to really sell it. This book goes into details about how to find the right antique which you can buy and sell. Antique collection and sale is an interesting hobby, You will be surprised how much money you can make once you know the trade. Antiquing is an art which anybody can learn and become rich. Here Is A Preview Of What You'll Learn... Chapter 1: Antiques & Antiquing Chapter 2: Types of Antiques Chapter 3: Notable Antiques & Antique Experts Chapter 4: Hunting Antiques Much, much more! Purchase your copy today!Take action right away to Make money by Selling Antiques by purchasing this book "The Ultimate Guide To Antiques:How To Find The Best Antiques and Sell For Best Price".Tags: Antiques, Antiquity, Collectibles, Sell for best price, find out the best antiques This book is one antique dealeras take on how to sell antiques in many different ways. It is lighthearted and amusing based on many unique experiences of both myself and other antique

dealers that I know. It will give you a basis to begin selling if you are new and it will give advice to you if you are an old pro. It never hurts to hear how others have been successful in the antique business. It points out some of the pitfalls that you can encounter and how to avoid them. Advice is given on pricing and ways to market your antiques. I hope you will find this an invaluable bit of information that will guide you through the most interesting profession going. Enjoy the hunt and make a profit. I am sure selling antiques will be the most thrilling way to make a living! In this debut episode from her new series of instructional videos, The Queen's Academy, Lynn shares her tricks and insider secrets to save YOU time and money when shipping items sold on eBay. Become a shipping pro and save hundreds of dollars and hours of your time by following these valuable techniques which include: * Knowing when to ship an item USPS and when to ship it FedEx/UPS. * How shaving 2 inches off of an over sized box can save you over \$50! * How to eyeball your items and choose shipping prices without weighing and measuring everything! * How to cover your packing supply expenses with your handling charges. And much, much more! You will also gain access to a special web site with additional resources to streamline your shipping operations Fiona Shoop uses her 20 years experience in the antiques trade to teach people how they can become an antiques dealer in this easy-to-follow guide.

CONTENTS: I - Establishing the basics. 1. Why do you want to be an antiques dealer? 2. What type of dealer do you want to be? 3. To specialize or not. 4. Can you afford to be a dealer? 5. Communications. II - Where to buy stock. 6. Let's start at the beginning - how much should I pay for things? 7. Buying tips. 8. Antiques fairs. 9. Antiques centers. 10. Antiques shops. 11. Auctions. 12. Markets. 13. Car boot sales. 14. Damaged pieces. III - Where to sell. 15. Can I sell where I

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Fiona Shoop uses her 20 years experience in the antiques trade to teach people how they can become an antiques dealer in this easy to follow guide. Whether you want to find the best bargains when buying antiques and collectables as a hobby, or whether you want to turn your interest in antiques into an extra income stream or full-time career, this book will help you make better deals and maximise your profits. You'll discover: - * what to buy and sell * where to buy and how to get bigger discounts * where and how to sell * using the internet for both buying and selling. * Antiques expert, Fiona Shoop, highlights the tricks of the trade to help you avoid making common but costly mistakes - and ensure that you get the best out of the antiques world. From garden gnomes to jewelry and gold, your estate items can be easily liquidated. Whether you want someone else to handle it or you want to sell the items yourself, you'll find out: Are your things antiques? What are they worth? What's the best way to sell them? Do you need to hire an appraiser? You'll learn to sell in a variety of ways,

from auctions to antique shows and online. Are estate sales a good idea? Do antique stores buy from private parties? Find out about the changing marketplace, pricing strategies, and what to watch out for when selling. Get a boost, get unstuck, and get it done The inside scoop...for when you want more than the official line! More than 430,000 people run full- or part-time businesses on eBay. Whether you want to become a PowerSeller yourself, supplement an established bricks-and-mortar business, or just make some extra money by cleaning out your garage and attic, this guide will help you get your merchandise going?going?gone! It tells you how to do everything from opening your seller's account and listing your items to collecting the payments. Chockfull of tips, techniques, and expert advice from "The Queen of Auctions," Lynn Dralle, it includes: Vital Information for maximizing your sales, including the top ten eBay categories Insider Secrets on acquiring merchandise, creating effective listings, earning positive feedback, and more Money-Saving Techniques, including the best ways to ship various types of merchandise Money-Making Techniques, such as selling collectibles individually rather than as a set Time-Saving Tips, such as setting up efficient areas for staging, storage, and shipping The Scoop on the latest trends, including Buy It Now sales and eBay drop-off stores The Science of Scrounging Whether readers are dumpster divers, estate sale addicts or modern archaeologists, this easy-to-use and informative guide to "picking" is guaranteed to improve their antiquing skills. The Picker's Bible provides great tips on where and how to find antiques for the best price. A fun and quick read, the book explains the ins and outs of negotiating price, things to avoid, secrets to success, and how to do it all better than the other guy. There is hidden treasure out there...Picker's Bible will help you find it! Whether you are buying and selling antiques and

collectables as a profitable career or an enjoyable hobby, you'll need you know exactly what you're doing to maximise profits and discover how to avoid the tricks of the trade. That's exactly what this book will tell you:
- What to buy and sell - Where to buy and how to get the best deals - Why these key selling tips will make you the most money - How to use the internet to increase profits The expert author highlights the peculiarities of the trade and warns of some of the common - and costly - mistakes that can be made. REVIEWS:

"'Astonishingly thorough' Antiques Trade Gazette 'Fiona Shoop is the Nigella Lawson of the antiques world.' BBC Radio Leicester 'The best practical introduction so far seen on buying & selling collectables on the internet.' www.antiquesnews.co.uk 'Probably the best book I have ever read on the subject of becoming an antiques dealer.' AllInfoAbout.com" AUTHOR BIOG: TV and Radio antiques expert Fiona Shoop draws on over twenty-five years of experience in the trade to teach people how they can deal in antiques. She has her own antiques business and has written thousands of articles on antiques and collectables. Fiona has also worked as an antiques expert on TV, including Name Your Price, Boot Sale Challenge and Everything Must Go, as well as talking antiques and valuing goods on radio phone-ins, including BBC Radio Five. She also gives lectures on how to make the most of the antiques world. CONTENTS:

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collectibles sold at flea markets, antique malls, or on the Internet. Author Barry Berg discusses what it really means to sell and buy in this arena. He provides tips on making the most of your efforts whether you are a collector or dealer. This handy resource guide gives advice and useful tips to beginners wanting to start a collection or a business dealing with collectibles. This book is a 'must' for all that enjoy spending hours on end browsing the flea markets and finding those wonderful treasures. Learn how to set up and run a successful home-based antiques business, including locating antiques, pricing, marketing, and staying profitable. Worksheets and checklists help entrepreneurs get organized and achieve their goals. Are you an Online-Consignment-Seller Wannabe? Because you haven't figured out how and where to get an endless supply of quality merchandise to fuel your online auctions. Not everyone wants to become a Drop Shipper or to depend on wholesalers to sell merchandise to them at paper-thin margins. This isn't why I signed onto the eBay adventure! My first two years as an eBay consignment seller, I'd gotten a belly full of estate auctions, garage sales, and thrift shops. I read all the "how to sell on eBay" books and even lurked online seller community chat rooms. Nothing answered the big question of: where can I get an endless supply of real antiques and collectibles? Then, one Sunday in February of 2003, while sitting in church the answer to the big question came to me. The answer: senior citizens. Seniors have lots of stuff for you to turn into ca\$h Here are three reasons: Seniors are the fastest growing segment of the US population. Many seniors are living on fixed incomes and need extra cash. This book has a proven process to gain their trust and ethically mine the heirlooms stored in their basements, attics, and garages. Your Video Guide to Selling on eBay! Spend a day with Lynn Dralle, The Queen of Auctions, as she visits garage sales for

items to sell on eBay. Then come along as she lists her items on eBay. You will learn as you watch someone who has spent years making finds and multiplying her money on eBay. In Episode One, A Garage Sale Adventure, follow Lynn from Garage Sale to Garage Sale as she buys a carload full of stuff. Some of these finds are even given away for FREE! Learn the strategy of what to look for at garage sales and how to bargain for the best deals! Next, let Lynn Dralle show you how to do research quickly and easily online to find out what your collectibles are worth. You will be surprised!! In Episode Two, An On-line Auction, Lynn will put her garage sale finds up at online auction and show you her strategies for getting top dollar! She will walk you through some actual listings. The author, a marketing writer/antique dealer with Lyme Disease, helps collectors explore low energy ways of selling antiques, from malls to eBay(. Additionally, she describes her own journey from mystery illness and pink slip to diagnosis, antique shop, and eBay store. (Antiques/Collectibles) Written for both beginners and experienced collectors, this antiques guide provides descriptions of some of the more prized antiques and collectibles, and explains how to find them and how to resell them. How can you recognize depression glass? How do you find valuable antiques at garage sales? And how can you get into the antiques business yourself? Buying & Selling Antiques is the perfect resource for the antiques dabbler, the garage-sale lover, the knick-knack admirer. Written for both beginners and experienced collectors, this guide provides descriptions of some of the more prized antiques and collectibles, and explains how to find them and how to resell them. The authors offer insiders' tips on cleaning and repair, auction strategies, how to set up displays and how to find the best markets for your wares. Buying & Selling Antiques and Collectibles is the indispensable guide for those who plan to start their

own antiques business or who hope to make a little money from their hobby.

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